

# Rising Cancer Rates Among Young Adults: Why Employers Must Prioritize Preventive Care

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The number one driver of healthcare costs in the United States is chronic conditions like cancer. With <u>cancer rates rising among young adults</u>, employers face mounting challenges in managing healthcare costs while ensuring employee well-being.

Many people ages 18 to 49 fall outside the <u>recommended screening guidelines</u> for key cancer screenings, which typically start at 40 or 45. This timing gap, combined with busy schedules, lack of primary care relationships and lifestyle factors like poor diet and environmental exposures, creates critical barriers to early detection. However, employers can be pivotal in addressing this growing health crisis through strategic preventive care programs and employee education initiatives.

## A Growing Health and Financial Crisis

Cancer rates are rising among young adults, and many people are diagnosed earlier in life than expected. With <u>1.7 million Americans diagnosed with cancer each year</u> and treatment costs projected to exceed <u>\$240 billion by 2030</u>, this troubling trend poses significant challenges for employee health and employer healthcare costs.

As medical expenses continue to climb, particularly for advanced-stage diagnoses and treatments, employers must shift their focus from reactive sick care to proactive healthcare. This shift is particularly crucial given that <u>90% of the nation's \$4.5 trillion</u> in annual healthcare expenditures are for people with chronic and mental health conditions.

The impact of cancer diagnoses extends far beyond initial hospital stays and surgeries. Post-treatment expenses—including chemotherapy, radiation and high-cost medications—often create the heaviest burden, with some employees depleting savings and retirement accounts for experimental treatments not covered by insurance. This financial strain makes early detection crucial for both employee well-being and organizational cost management.

## Building a Culture of Health

Building a culture of health requires a strategic, phased approach similar to workplace safety programs. Just as construction companies mandate hard hats and steel-toed boots to prevent injuries and control workers' compensation costs, organizations should implement mandatory health screenings and preventive care measures.

The key to successful implementation is starting small and expanding gradually. Begin with voluntary programs while communicating the intention to make select measures mandatory in upcoming years. This approach allows time for cultural adaptation while demonstrating an organizational commitment to employee well-being.

Organizations implementing mandatory annual physicals report cases where routine screenings detected early-stage cancers in otherwise healthy employees. Early detection enables less invasive treatments and often transforms skeptical employees into program advocates. Such success stories exemplify how preventive care programs can save lives while controlling long-term healthcare costs.



## **Implementation and Cost Structures**

For self-funded plans, implementing preventive health initiatives requires careful cost structuring. Healthcare costs typically fall into four categories: healthy individuals who rarely use benefits, sick individuals driving the majority of costs, and two middle groups—those unaware of health issues and those not addressing known conditions. Effective preventive programs target these middle groups, helping them engage with their providers before conditions worsen. Programs should be designed as costneutral for employees to maximize participation. The focus should be removing cost barriers that might decrease compliance, particularly for maintenance medications and routine screenings.

Organizations should consider both direct expenses and potential savings when analyzing program costs. Initial investments in preventive care often yield long-term returns through reduced high-cost claims and improved workforce health. For self-funded plans, this means balancing immediate program costs against the potential reduction in catastrophic claims and chronic condition management.

## **Driving Program Participation**

Effective incentive structures can determine program success. While gift cards provide immediate gratification, more substantial motivators include premium holidays or reduced healthcare costs for participation. Some employers have found success with a graduated incentive structure, where initial participation earns immediate rewards while complete program compliance yields more significant long-term benefits. This approach helps create lasting habits while providing both immediate and sustained motivation.

Program success relies on clear communication. Employers should adopt a three-pronged approach: initial announcement, key message reinforcement and consistent follow-up. Educational campaigns should help employees understand vital health metrics and their significance.

## **Looking Forward**

As cancer rates continue rising among younger populations, employers must take proactive steps to protect employee health and organizational resources. Success requires clear communication, strategic implementation and an unwavering commitment to employee well-being. Investing in preventive care today helps ensure a healthier, more productive workforce tomorrow.

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